

A New Entrepreneurial Outlook

At a time when the federal government faces strict limits on spending and other budget constraints, VA North Texas Health Care System (VANTHCS) is seeking ways to generate revenue outside the federal appropriation.



Services We Can Provide

Various contracting mechanisms enable other agencies to make use of our substantial capabilities and resources while generating additional revenue for veteran health care services. The following are some examples of the services VANTHCS can provide:

- Routine clinical lab testing
- Esoteric lab testing, such as viral load, molecular epidemiology, and toxicological drug screening
- MRI/CT/routine radiological services
- Laundry
- Outpatient treatment for anyone 16 years or older
- Inpatient care
- Education (e.g. Nursing Assistant certification, continuing education for nurses)
- Document reproduction
- Construction services, e.g., renovation and remodeling (federal agencies only)
- Dietary and nutrition services
- Dental prostheses
- Social work services

Examples of Successful Partnerships

- **Managed care contracts:** VANTHCS was the first VA system in the nation to become a health care provider under the Department of Defense TriCare managed care program. This has enabled VANTHCS to make services and resources available to a wider patient population as well as generate additional revenue.
- **Sharing Agreements:** VANTHCS has contracts with other government agencies to provide HIV testing, laboratory testing, laundry services, and radiological services. VANTHCS also has a large number of contracts with other health care providers to furnish lab services to them.

Sam Rayburn Memorial Veterans Center in Bonham has partnered with the Texoma Council of Governments to provide training as nursing assistants and custodians for former welfare recipients, enabling them to become productive members of the workforce.

Let's talk

If you represent a private or governmental organization and are interested in partnering with VANTHCS, contact the VISN 17 Contracting Chief, at 214 857-0029.

